



**Request for City Council Committee Action
From the Departments of Public Works and Procurement**

Date: February 28th, 2012
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Betsy Hodges, Chair Ways and Means Committee
Subject: **Approval of Official Publication No. 7567, Bids for Crane Carrier Vehicle Parts and Service**

Recommendation:

Acceptance of the only bid of Midwest Diesel Service, Inc. for an estimated annual expenditure of \$150,000.00 to furnish and deliver OEM Crane Carrier parts and service for two (2) years through December 31st, 2013 for the City of Minneapolis Public Works Solid Waste and Recycling Division per the attached unit prices

Vendor has agreed to extend the above terms for 36 months beyond the initial term.

Terms are net-30 days F.O.B.: Destination

This has been approved by the Civil Rights Department.

Prepared by: Gary Warnberg Director, Purchasing



Approved by: Steven A. Kotke, P.E. Director, Public Works

Financial Impact (Check those that apply)

☐ No financial impact - or - Action is within current department budget.
(If checked, go directly to Background/Supporting Information)

☐ Action requires an appropriation increase to the Capital Budget

☐ Action requires an appropriation increase to the Operating Budget

☐ Action provides increased revenue for appropriation increase

☐ Action requires use of contingency or reserves

☒ Other financial impact (Explain): Action is within Budget

☐ Request provided to the Budget Office when provided to the Committee Coordinator

Background/Supporting Information:

Tabulation of One (1) bid received on Official Publication No. 7567 Bids for Crane Carrier Vehicle Parts and Service

Attachments – Staff Recommendation
Tabulation Sheet

cc: R. Schoumaker
J. Burns

Department of Public Works

Division of Solid Waste & Recycling

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To: Gary Warnberg
CC: Dave Schlueter
Date: 2-9-12
Subject: Official Publication # 7567 Crane Carrier Corporation OEM Parts & Labor

Midwest Diesel was the only bidder for official publication #7567. This department suggests that the bid for Crane Carrier Parts & Service be awarded to Midwest Diesel. This bid was sent out to numerous truck repair shops and dealerships with the addition of the suggested SUBP vendors. Included in this mailing was Astleford International, which is also a Crane Carrier Corporation (CCC) recognized Dealership.

Midwest Diesel has been an authorized Crane Carrier dealership for ten years plus and Astleford International has been a CCC factory dealership for less than one year. With this knowledge we wrote the bid so that both vendors would have an opportunity to participate in this bid.

Bid specifications were written per the needs of the department which required the bidders to be an authorized CCC dealership along with an OEM Factory Authorized Caterpillar, Cummins and Detroit engine repair dealership.

This department has Caterpillar, Cummins and Detroit Engines in the Crane Carrier Trucks currently operated in the fleet. Due to the fact that the chassis and engine are so closely tied together with electronics it's imperative that the CCC dealership also be an authorized dealer for the engine. This is especially true with the extended seven year warranty we have on the engines.

Astleford International didn't participate in the bid because they are not currently an Authorized Dealership for Caterpillar or Detroit engines. Midwest Diesel, the sole-bidder is an authorized dealership for CCC, Caterpillar, Cummins and Detroit engines. The hourly labor rate Midwest Diesel bid is very reasonable especially when you consider the locked in labor rate for the length of the bid and the free pick-up and delivery of vehicles.

The nearest Crane Carrier Corporation dealer other than Astleford International and Midwest Diesel is Cumberland Service Center located in Arlington Heights Illinois.

Thank you,


Richard W. Schoumaker
Solid Waste & Recycling Equipment Supervisor

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